



QUANTIFICATION OF HIRING GENERAL AVIATION SERVICES

Service Included

Our Estimated Cost Savings

Market Research

\$15,000.00

- **Off-Market Opportunities:** General Aviation Services will contact every aircraft owner within your mission profile requirements to ensure that you are getting the best aircraft.
- **Market Knowledge:** General Aviation is in the aviation industry daily therefore having the knowledge to know about great aircraft deals before they hit the market.
- **Global Partner Network:** General Aviation Services will also contact our global aircraft sales network. Specifications and maintenance history on aircraft within your mission profile will be obtained for review. We will contact all of our strategic partners in Canada, Germany, Sweden, France, England, South Africa, Australia, India, the UAE, China, Mexico, Venezuela and Brazil.

Throughout the time you are searching for your aircraft, General Aviation Services will consistently research the market. On a regular basis we will update you with market activity reports on your aircraft acquisition.

Service Included

Our Estimated Cost Savings

Contracts

\$20,000.00

- **Aviation Legal Documentation and Representation:** While you may still need your own legal counsel during the final contract negotiations, General Aviation Services will ensure that your interests are protected - from the initial offer received through the process of negotiation the right maintenance facility for the pre-purchase inspection.

Service Included

Our Estimated Cost Savings

Pre-Purchase Inspection

\$10,000.00 - \$50,000.00

- **Maintenance Facility Negotiations and Representation:** General Aviation Services will negotiate on your behalf with maintenance facilities in order to get you the best possible price for maintenance. Also, with our extensive technical and regulatory knowledge, we can assist in minimizing your expenses during the inspection process.





Service Included

Our Estimated Cost Savings

Empowered Buyer

\$100,000.00

- **Making an Informed Purchase:** General Aviation Services has developed many worldwide relationships with aircraft manufacturers, brokers, dealers, service providers and operators. As a result, we provide our clients with the most accurate and timely market information available to assist in their decision making process.
- **Negotiation-Enhancing Wisdom:** Every aircraft is unique in its history and value. There are also many similarities between the various types of business jet aircraft. Knowing the idiosyncrasies of each aircraft within the market is often the key to a successful acquisition. The in-depth knowledge of our acquisition department ensures you of priceless market knowledge. As an informed, empowered buyer, you will be able to negotiate from a position of greater strength and confidence.

Service Included

Our Estimated Cost Savings

Time Management

\$12,500.00

- **Research Department:** Our staff will initiate sales contacts directly with each aircraft owner. This direct contact and research provides the most accurate technical information regarding the aircraft as well as the motivation of the seller. General Aviation Services will be there to point out the advantages and disadvantages of each purchase options.
- **Completing Your Purchase:** After the acquisition process is complete, General Aviation Services continues to be available to provide advice or answer questions. In addition, each client is provided with many technical services and tools to begin their new aviation experience.
- **Sales Directors:** One of our Sales Directors will travel to the location of the aircraft to personally view the aircraft and make sure it will suite the needs of your mission profile . We will also be on sight for the pre-purchase inspection and follow up - freeing up your valuable time.
- **CFO:** Our finance staff will develop, manage and complete all of the detailed paperwork per industry requirements and conduct closing transactions required for the purchase/sale.

General Aviation Services keeps our clients informed every step of the way to invite your involvement - when desired - and to keep you updated on the status of the project.

Summary

Estimated Cost Savings

\$157,500.00- \$197,500.00

